# Intermonte

### DEA CAPITAL

## **OUTPERFORM**

SECTOR: Holdings & RE

1.47

1.90

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Price (Eu): Target Price (Eu):

### Dividend Distribution Now A Real Possibility

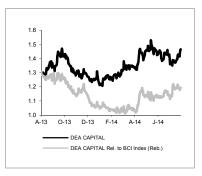
- NAV came in at Eu2.27 per share, vs. Eu2.23 at the end of 1Q. This was thanks to the stake in Migros being aligned to the market value as at 30th June (roughly TRY20 vs. TRY17.5 as at 31/3 and TRY19.35 at the moment), FOREX, and various other adjustments, including on GDS. Currently, reported NAV is close to (and actually below!) the NAV calculated at market prices. Group net loss stood at Eu57mn in 1H14, or Eu15mn in 2Q14, mostly attributable to private equity investments and the GDS write-down/transaction costs. It also includes one-off charges (Eu6.3mn at pre-tax level) and PPA amortisation (Eu4.9mn), mostly for IDeA FIMIT. IAS1 group net income stood at Eu-6mn in 1H14, or a positive Eu12mn in 2Q14.
- NFP stood at Eu116.7mn as at end June; DeA Capital has negotiated a Eu40mn, 3-year facility with ISP. Considering that around Eu160mn will be cashed-in from the disposal of GDS in 4Q, we could infer that a dividend of Eu80mn (roughly Eu0.29p.s.) or more could be distributed, but no official statement was made on this issue.
- Operating companies' results:
  - Générale de Santé (26% of pro-forma NAV and valuation). With regulatory approval expected by the end of September, GDS should be sold in 4Q14, bringing in an agreed Eu160mn cash-in for the group, valuing the disposed asset at 7.4x EV/EBITDA 2014.
  - Migros (27% of pro-forma NAV, 28% of our valuation). Migros's 2Q14 results were strong and in line with guidance for double-digit sales growth and a 6.0-6.5% EBITDA margin, while sales growth accelerated to +14% YoY. Sales therefore came to TRY1,965mn and EBITDA rose 18.8% YoY to TRY120mn, a 6.1% margin. Debt stood at TRY1.7bn, down from TRY1.93bn in March, partly thanks to FOREX. Refinancing of the debt is underway.
  - IDEA FIMIT (23% of NAV, 20% of our valuation; AuM Eu9bn): results were worse than expected, with Eu13.8mn revenues and a net loss of Eu1.8mn after Eu 3.8mn PPA, although this was due to higher than expected one-offs, mostly non-cash (Eu6mn in 1H, mainly due to impairments). We should also point out that regulations changed to allow a 2-year grace period for the expiry of retail funds - in exchange for a two third reduction in commissions; this is good news for IDeA FIMIT's. Out of IDeA Fimit's 5 retail funds (total AUM Eu1.9bn), only one (Delta Eu325mn in AUM) will avail itself of this option for now.
  - IDEA AI (8% of NAV, 8% of our valuation; AuM Eu1.4bn): generated commissions of around Eu3.5mn, and a Eu1.1mn net profit in 2Q14, as expected.
- OUTPERFORM target Eu1.90 confirmed: positive newsflow ahead. The Eu160mn cash-in from the GDS sale will help lower group net debt and allow a sizeable dividend distribution, (we assume Eu80mn, or Eu 0.29p.s.). Additional positive newsflow could help close the 36% discount to NAV, including: 1) sale of the remaining 17% stake in Kenan (Migros holding), valued at around Eu180mn; 2) positive news from AAM, as some of the funds owned by IDeA CF are nearing distribution and additionally, new funds are being successfully launched (ICF III FoF at Eu57mn and "Taste of Italy" Eu 200mn targeted fundraising underway); 3) new management is set to re-launch IDeA FIMIT's activities. At current prices, the AAM business, which generates around Eu90mn in revenues and Eu19-20mn of net profit before PPA and one-offs, is implicitly considered to have a negative value of Eu30mn.

|                    | _      |        |       |       |       |
|--------------------|--------|--------|-------|-------|-------|
| Key Figures        | 2012A  | 2013A  | 2014E | 2015E | 2016E |
| EBIT (Eu mn)       | 5      | (27)   | 14    | 19    | 28    |
| Net profit (Eu mn) | -26    | -69    | -41   | 7     | 11    |
| EPS - New (Eu)     | -0.048 | -0.019 | 0.031 | 0.056 | 0.069 |
| EPS - Old (Eu)     |        | -0.019 | 0.025 | 0.043 | 0.068 |
| DPS (Eu)           | 0.000  | 0.000  | 0.292 | 0.000 | 0.000 |
| NAVPS (Eu)         | 2.570  | 2.297  | 2.194 | 1.928 | 1.973 |
| Ratios & Multiples | 2012A  | 2013A  | 2014E | 2015E | 2016E |

| Ratios & Multiples | 2012A | 2013A | 2014E | 2015E | 2016E |
|--------------------|-------|-------|-------|-------|-------|
| P/E                | nm    | nm    | 47.0  | 26.2  | 21.3  |
| Div. Yield         | 0.0%  | 0.0%  | 19.9% | 0.0%  | 0.0%  |
| P/NAVPS            | 0.6   | 0.6   | 0.7   | 0.8   | 0.7   |
| ROCE               |       |       |       |       |       |

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DEA CAPITAL - 12m Performance



| RATING: Unchanged     |          |       |
|-----------------------|----------|-------|
| TARGET PRICE (Eu): Ur | nchanged |       |
| Change in EPS est:    | 2014E    | 2015E |
|                       | 23.9%    | 29.5% |

STOCK DATA

| Old Old Dittiit |       |      |        |
|-----------------|-------|------|--------|
| Reuters code:   |       |      | DEA.MI |
| Bloomberg code: |       |      | DEA IM |
| Performance     | 1m    | 3m   | 12m    |
| Absoluto        | 2 20/ | 0.0% | 12.0%  |

Relative 4.7% 4.7% -10.7% 12 months H/L: 1.53/1.21

| SHAREHOLDER DATA          |       |
|---------------------------|-------|
| No. of Ord. shares (mn):  | 307   |
| Total No. of shares (mn): | 307   |
| Mkt Cap Ord (Eu mn):      | 449   |
| Total Mkt Cap (Eu mn):    | 449   |
| Mkt Float - ord (Eu mn):  | 118   |
| Mkt Float (in %):         | 26.3% |
| Main shareholder:         |       |
| De Agostini               | 58.3% |
| BALANCE SHEET DATA        | 2014  |
| Book value (Eu mn):       | 601   |
| BVPS (Eu):                | 1.96  |

Net Debt (#BadKeyword mn):

NAV (Eu mn)

0.7

-36

601



| Capital - <i>Key Figures</i> |   | 2012A      | 2013A      | 2014E      | 2015E      | 2016       |
|------------------------------|---|------------|------------|------------|------------|------------|
|                              | Fiscal year end   | 31/12/2012 | 31/12/2013 | 31/12/2014 | 31/12/2015 | 31/12/2016 |
| PROFIT & LOSS (Eu mn)        | Sales   | 82         | 99         | 94         | 97         | 102        |
| ` ,                          | EBITDA  | 5          | (27)       | 14         | 19         | 2          |
|                              | EBIT  | 5          | (27)       | 14         | 19         | 2          |
|                              | Financial income (charges)                                      | (7)        | (0)        | (2)        | (1)        | (1         |
|                              | Associates & Others   | (18)       | (18)       | (8)        | (4)        | (6         |
|                              | Pre-tax profit (loss)   | (20)       | (46)       | (38)       | 14         | 2          |
|                              | Taxes   | 2          | (4)        | (4)        | (4)        | (4         |
|                              | Tax rate (%)  | 8.2%       | -9.5%      | -10.1%     | 26.8%      | 18.49      |
|                              | Minorities & discontinue activities                             | (8)        | (19)       | 0          | (3)        | (6         |
|                              | Net profit  | -26        | -69        | -41        | 7          | 1          |
|                              | Total extraordinary items                                       | F          | (27)       | 1.4        | 10         | 2          |
|                              | Ebitda excl. extraordinary items Ebit excl. extraordinary items | 5          | (27)       | 14         | 19         | 2          |
|                              | Net profit restated   | (15)       | (6)        | 10         | 17         | 2          |
| PER SHARE DATA (Eu)          | Total shares out (mn) - average fd                              | 307        | 307        | 307        | 307        | 30         |
| ` '                          | EPS stated fd   | -0.086     | -0.227     | -0.135     | 0.024      | 0.03       |
|                              | EPS restated fd   | -0.048     | -0.019     | 0.031      | 0.056      | 0.06       |
|                              | BVPS fd   | 2.358      | 2.053      | 1.961      | 1.723      | 1.76       |
|                              | NAVPS fd  | 2.570      | 2.297      | 2.194      | 1.928      | 1.97       |
|                              | Dividend per share (ord)  | 0.000      | 0.000      | 0.292      | 0.000      | 0.00       |
|                              | Dividend pay out ratio (%)                                      | 0.0%       | 0.0%       | 0.0%       | 0.0%       | 0.0        |
| CASH FLOW (Eu mn)            | Change in NWC   | 0          | 0          | 0          | 0          |            |
|                              | Capital expenditure   | 0          | 0          | 0          | 0          |            |
|                              | Other cash items  | 0          | 0          | 0          | 0          |            |
|                              | Free cash flow (FCF)  | 0          |            | 0          |            |            |
|                              | Acquisitions, divestments & other                               |            |            | 162        |            |            |
|                              | Dividend Change in Net Financial Position                       | (21)       | (4)        | 163        | (62)       | 2          |
|                              |   | • • •      |            |            |            | 53         |
| BALANCE SHEET (Eu mn)        | Total fixed assets  Net working capital                         | 846<br>1   | 756<br>1   | 564<br>1   | 554<br>1   |            |
|                              | Long term liabilities   | ı          | ı          | '          | 1          |            |
|                              | Net capital employed  | 847        | 757        | 566        | 555        | 54         |
|                              | Net financial position  | 124        | 128        | (36)       | 27         | (1         |
|                              | Group equity  | 723        | 629        | 601        | 528        | 54         |
|                              | Minorities  | 0          | 027        | 0          | 0          | 34         |
|                              | Net equity  | 723        | 629        | 601        | 528        | 54         |
| NAV DATA (Eu mn)             | Properties and other assets - Book value                        | 720        | 027        | 001        | 020        |            |
|                              | Properties and other assets - Market value                      |            |            |            |            |            |
|                              | NAV   | 723        | 629        | 601        | 528        | 54         |
| RATIOS(%)                    | EBITDA margin*  | 6.5%       | nm         | 14.5%      | 19.7%      | 27.59      |
|                              | EBIT margin*  | 17.10/     | 20.20/     | F 00/      | F 00/      | 0.00       |
|                              | Gearing - Debt/equity   | -17.1%     | -20.3%     | 5.9%       | -5.0%      | 0.2        |
|                              | Interest cover on EBIT  | 0.8        | nm         | 7.2        | 22.7       | 25         |
|                              | Debt/Ebitda   | nm<br>o o  | 4.68       | 2.62       | nm         | 0.0<br>0.0 |
|                              | Capex as % sales  ROCE*   | 0.0%       | 0.0%       | 0.0%       | 0.0%       | 0.0        |
|                              | ROE*  |            |            |            |            |            |
| GROWTH RATES (%)             | Sales   | 41.1%      | 20.7%      | -5.3%      | 3.2%       | 5.8        |
| GROWIII RAILS (70)           | EBITDA*   | nm         | nm         | nm         | 40.1%      | 48.0       |
|                              | EBIT*   |            |            |            |            |            |
|                              | Net profit  | nm         | nm         | nm         | nm         | 54.0       |
|                              | EPS restated  | nm         | nm         | nm         | 79.8%      | 22.9       |

<sup>\*</sup> Excluding extraordinary items

Source: Intermonte SIM estimates

### **DeA Capital Group Results**

| DEACAPITAL Group P&L (Eu m) | 1Q13 A  | 2Q13A   | 3Q13    | 4Q13 A  | 2,013   | 1Q14    | 2Q14    | 1H14   |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|--------|
| Private equity              | 2.3     | (4.9)   | (3.1)   | (3.0)   | (8.7)   | (44.7)  | (12.8)  | (57.5) |
| Alternative AM              | 3.8     | 3.8     | 4.6     | (30.5)  | (18.3)  | 2.8     | 1.1     | 3.9    |
| Holding COSTS/fin charges   | (3.4)   | (4.3)   | (0.1)   | 3.7     | (4.1)   | 0.9     | (3.3)   | (2.4)  |
| Net profit                  | 2.7     | (5.4)   | 1.4     | (29.8)  | (31.1)  | (41.0)  | (15.0)  | (56.0) |
| NFP                         | (121.9) | (130.6) | (121.2) | (127.7) | (127.7) | (120.5) | (116.5) |        |
| Equity                      | 624.7   | 619.3   | 670.1   | 629.5   | 629.5   | 658.0   | 622.0   |        |
| p.s. (before BB)            | 2.72    | 2.55    | 2.45    | 2.30    | 2.30    | 2.23    | 2.27    |        |

Source: Company Data and Intermonte SIM

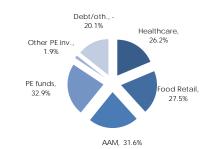
### Reported and Adjusted NAV as of 30/6/2014

| DeA Capital NAV at Pro-form   | na Book Value as of: |        |                 | 30/06/2014     |          |                                     |                  |
|-------------------------------|----------------------|--------|-----------------|----------------|----------|-------------------------------------|------------------|
| Asset                         | Activity             | Stake  | Value<br>(€ mn) | per share<br>€ | % of NAV | Valuation method                    | vs. OLD<br>Value |
| Santè SA                      | Healthcare           | 42.9%  | 162.8           | 0.59           | 26.2%    | Disposal price (7.4x EV/EBITDA)     | -8.1%            |
| Kenan (Migros)                | Food Retailer        | 17.1%  | 171.0           | 0.62           | 27.5%    | 20 TRY p.s.<br>(10x EV/EBITDA)      | 17.3%            |
| IDEA FIMIT (incl put option)  | Alternative AM       | 64.3%  | 142.2           | 0.52           | 22.9%    | Net equity / Fair Value<br>(15x PE) | -3.8%            |
| Innovation RE                 | Alternative AM       | 100.0% | 5.3             | 0.02           | 0.9%     | Net Equity<br>(1.7x EBITDA)         | -27.4%           |
| IDeA Capital Funds SGR        | Alternative AM       | 100.0% | 49.0            | 0.18           | 7.9%     | Net equity<br>(12.3x PE)            | -6.3%            |
| Sigla&other                   | Consumer Credit      | 41.4%  | 11.9            | 0.04           | 1.9%     | Net equity                          | -10.5%           |
| IDeA Funds (FoF & Colnv)      | Private Equity       | n.m.   | 204.7           | 0.75           | 32.9%    | Fair value*                         | 0.4%             |
| NFP and other                 |                      |        | -124.9          | -0.46          | -20.1%   |                                     | -7.9%            |
| Total ex treasury Shares      |                      |        | 622             | 2.27           | 100%     |                                     | 1.6%             |
| # shares (mln) net of Buy Bad | ck                   |        |                 | 274.0          |          |                                     |                  |

<sup>\*</sup> updated quarterly by fund managers

Current price 1.46

Discount to NAV -36%
Discount to investment value -30%



Source: Intermonte SIM and Company Data

### AAM implied valuation @ Eu 1.46 (price as of 28/8/2014)

- 400.1 Mkt cap as of 15/5/2014 net of treas. Sh.
- -162.0 Santè SA at GDS at disposal price
- -171.6 Kenan (Migros) at 28/8mkt price (TRY 19.35)
- -204.7 PE Funds (IDeA FOF and Coinv) as of 30/06/14
- -17.2 other
- 124.9 Net debt as of June 14
- -30.6 =implied value of AAM

Source: Intermonte SIM





| DeA Capita | l Valuation | - Adiusted | NAV |
|------------|-------------|------------|-----|

| Asset  | Stake      | Value<br>(€ mn) | per share €     | %      | Valuation method                          |
|--|------------|-----------------|-----------------|--------|---|
| Santè SA   | 42.9%      | 162             | 0.59            | 25.3%  | DCF & Market Price @ Eu14.5               |
| Kenan (Migros)   | 17.1%      | 180             | 0.66            | 28.2%  | 2014 Multiple and Mkt price<br>(TRY 15.2) |
| Idea-FIMIT sgr   | 64.3%      | 133             | 0.49            | 20.9%  | 2014 MULTIPLE & NAV                       |
| Innovation RE  | 100.0%     | 5.3             | 0.02            | 0.8%   | NAV                                       |
| IDeA Capital Funds SGR                                 | 100.0%     | 52.1            | 0.19            | 8.2%   | 2014 MULTIPLE & NAV                       |
| Sigla  | 41.4%      | 11.6            | 0.04            | 1.8%   | 2014 MULTIPLE & NAV                       |
| IDeA Funds (FoF & Colnv)                               |            | 204.7           | 0.75            | 32.0%  | Fair value*                               |
| NFP and other  |            | -109.8          | -0.40           | -17.2% |   |
| Total ex treasury Shares<br>% discount                 |            | 639             | <b>2.33</b> 20% | 102%   |   |
| Target price (Eu p.s.)                                 |            |                 | 1.87            |        |   |
| Current Mkt Price                                      |            |                 | 1.46            |        |   |
| % Upside/downside                                      |            |                 | 27.8%           |        |   |
| # shares (mln) net of Buy B * quarterly updated by fur |            | s               | 274.0           |        |   |
| quarterry aparated by ful                              | ia manager | 3               |                 |        |   |
| Current price  |            |                 | 1.46            |        |   |
| •  |            |                 |                 |        |   |
| Discount to NAV  |            |                 | -37%            |        |   |

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### **Operating Companies Quarterly Results**

| YTL mn  | 1Q13 A   | 2Q13 A  | 1H13   | 3Q13 A   | 9M13  | 4Q13 A  | 2013   | 1Q14   | 2Q14 E   | 2Q14 A  | A-E                         | 1H14  | 2014 E   |
|---|--|---|--|--|---|---|--|--|--|---|-----------------------------|---|--|
|   | IQISA  | 2Q13 A  | 11113  | 3Q13 A   | 711113  | 4Q13 A  | 2013   | 1Q14<br>A  | 2Q14 E   | 2Q14 A  | A-L                         | 11114   | 20141  |
| Revenues  | 1,591  | 1720  | 3311   | 2001   | 5312  | 1,815   | 7,127  | 1773   | 1923   | 1965  | 2%                          | 3738  | 7,930  |
| YoY   | 9.3%   | 10.8%   | 10.1%  | 9.6%   | 9.9%  | 10.0%   | 10%  | 11.4%  | 11.8%  | 14.2%   |                             | 12.9%   | 11%  |
| Costs   | -1,486   | -1619   | -3,105   | -1864  | -4970   | -1688   | -6,658   | -1658  | -1802  | -1802   |                             | -3460   | -7,43  |
| YoY   | 10%  | 11.3%   | 10%  | 9.6%   | 10.1%   | 9.6%  | 10%  | 11.5%  | 11.5%  | 11.5%   |                             | 11.4%   | 12%  |
| Ebitda IFRS   | 105  | 101   | 206  | 137  | 342   | 127   | 469  | 115  | 121  | 120   | -1%                         | 235   | 50   |
| YOY   | 6.1%   | 3.9%  | 5.0%   | 10.3%  | 6.9%  | 15.3%   | 9.1%   | 10.1%  | 19.8%  | 18.8%   |                             | 14.4%   | 6.5%   |
| % margin  | 6.6%   | 5.9%  | 6.2%   | 6.8%   | 6.4%  | 7.0%  | 6.6%   | 6.5%   | 6.3%   | 6.1%  |                             | 6.3%  | 6.3%   |
| D&A   | -45  | -65   | -110   | -61  | -171  | -62   | -233   | -69  | -65  | -65   |                             | -134  | -230   |
| YoY   | -1.6%  | 38.8%   | 18.7%  | 34.9%  | 24.0%   | 40.2%   | 28.0%  | 53.2%  | 0.8%   | 0.8%  |                             | 22.4%   | -1.3%  |
| Ebit  | 60   | 37  | 96   | 75   | 171   | 65  | 236  | 46   | 56   | 55  | -2%                         | 101   | 270  |
| YoY   | 12.7%  | -28.0%  | -7.3%  | -4.4%  | -8.6%   | -1%   | -5%  | -22.7%   | 53.5%  | 50.7%   |                             | 5.2%  | 14%  |
| % margin  | 4%   | 2%  | 3%   | 4%   | 3%  | 4%  | 3%   | 3%   | 3%   | 3%  |                             | 3%  | 39   |
| Net income  | 35   | -161  | -126   | -181   | -307  | -156.4  | -463   | -61  | -42  | 102   | n.m.                        | 41  | 6  |
| YoY   | -43%   | n.m.  |  | n.m.   | n.m.  | n.m.  | -625.5%  |  |  |   |                             |   | -114.5%  |
|   |  |   |  |  |   |   |  | 1,929  | 1,850  | 1 700   | -8%                         | 1,708   | 1,71   |
| Source: Compa   |  | 1,441<br>sensus and   | 1,441<br>Intermonte  | 1,560<br>SIM estima  | 1,560<br>tes  | 1,876<br>A  | 1,876  | 1,929  | 1,630  | 1,708   | -070                        | 1,700   | 1,71   |
| Source: Compai  | ny Data, con:  |   |  |  |   |   | 2013   | 1,929<br>1Q14 A  | 2Q14 E   | 1,708<br>2Q14 A   | -6%<br>A-E                  | 1H14  |  |
| <i>Source: Compai</i><br><b>IDeA Capital Fui</b><br>EU mn   | ny Data, con:<br>nds SGR   | sensus and  | Intermonte   | SIM estima   | tes   | А   | ·  | ·  |  | ·   |                             |   | 2014   |
| Source: Compai<br>IDeA Capital Fui<br>EU mn<br>AUM  | ny Data, cons<br>nds SGR<br>1Q13 A   | sensus and  2Q13 A  | Intermonte   | SIM estima   | 9M13  | A<br>4Q13 A   | 2013   | 1Q14 A   | 2Q14 E   | 2Q14 A  |                             | 1H14  | 2014<br>153  |
| Source: Compai<br>IDeA Capital Fui<br>EU mn<br>AUM<br>YoY   | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232   | 2Q13 A<br>1238  | Intermonte   | 3Q13 A<br>1279   | 9M13<br>1279  | A<br>4Q13 A<br>1333   | 2013<br>1333   | 1Q14 A<br>1333   | 2Q14 E<br>1340   | 2Q14 A<br>1400  |                             | 1H14  | <b>2014</b> I <b>153</b> :   |
| Source: Compai<br>IDeA Capital Fui<br>EU mn<br>AUM<br>YoY<br>Commissions  | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%  | 1H13<br>1,238.00   | 3Q13 A<br>1279<br>3%   | 9M13<br>1279<br>3%  | A<br>4Q13 A<br>1333<br>8%   | 2013<br>1333<br>8%   | 1Q14 A<br>1333<br>8%   | 2Q14 E<br>1340<br>8%   | 2Q14 A<br>1400<br>13%   | A-E                         | 1H14<br>1533  | 2014 I<br>153:<br>15%<br>13.:  |
| Source: Compai<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY   | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9  | 2Q13 A<br>1238<br>0%<br>4.9   | 1H13<br>1,238.00<br>7.8                                      | 3Q13 A<br>1279<br>3%<br>3.0  | 9M13<br>1279<br>3%<br>10.8  | A<br>4Q13 A<br>1333<br>8%<br>3.4  | 2013<br>1333<br>8%<br>14.2   | 1Q14 A<br>1333<br>8%<br>3.2  | 2Q14 E<br>1340<br>8%<br>3.5  | 2Q14 A<br>1400<br>13%<br>3.5  | A-E                         | 1H14<br>1533  | 2014  <br>153:<br>159:<br>13.:   |
| Source: Compai<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY  | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9<br>0%<br>1.0<br>-17%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%   | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%  | 9M13<br>1279<br>3%<br>10.8<br>2%  | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%   | 2013<br>1333<br>8%<br>14.2<br>5%   | 1Q14 A<br>1333<br>8%<br>3.2<br>10%   | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%  | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%  | A-E                         | 1H14<br>1533<br>6.7   | 2014  <br>153:<br>159:<br>13.:<br>-69:<br>4.:                                  |
| Source: Compar<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY  | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9<br>0%<br>1.0<br>-17%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%   | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2   | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3   | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8  | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1   | A-E                         | 1H14<br>1533<br>6.7   | 2014 I<br>153:<br>15%<br>13<br>-6%<br>4.4                                      |
| Source: Compar<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE de                                      | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9<br>0%<br>1.0<br>-17%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%   | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2   | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3   | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8  | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1   | A-E                         | 1H14<br>1533<br>6.7   | 2014  <br>153:<br>159:<br>13.:<br>-69:<br>4.:                                  |
| Source: Compar<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE de                                      | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9<br>0%<br>1.0<br>-17%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%   | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2   | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3   | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8  | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1   | A-E                         | 1H14<br>1533<br>6.7   | 2014<br>153<br>159<br>13.<br>-69<br>4.   |
| Source: Compar<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE do                                      | ny Data, cons<br>nds SGR<br>1Q13 A<br>1232<br>0%<br>2.9<br>0%<br>1.0<br>-17%   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%   | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2   | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3   | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8  | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1   | A-E                         | 1H14<br>1533<br>6.7   | 2014<br>153<br>159<br>13.<br>-6%<br>4.   |
| Source: Compar<br>IDeA Capital Fur<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE de<br>IDeA FIMIT                        | ny Data, cons<br>nds SGR  1013 A  1232  0%  2.9  0%  1.0  -17% e-consolidate   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%<br>ed from 4Q1                                    | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2<br>-48%                                     | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%  | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%                                    | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%                                   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%   | A-E<br>0%<br>10%            | 1H14<br>1533<br>6.7<br>1.9                                  | 2014  <br>153<br>159<br>13.<br>-6%<br>4.<br>10%                                |
| Source: Compar<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE de<br>IDeA FIMIT                        | ny Data, cons<br>nds SGR  1013 A  1232  0%  2.9  0%  1.0  -17% consolidate   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%<br>ed from 4Q1                                    | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2<br>-48%                                     | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%   | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%  | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%                                    | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%                                   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%   | A-E<br>0%<br>10%            | 1H14<br>1533<br>6.7<br>1.9                                  | 2014  <br>153<br>159<br>13.<br>-6%<br>4.<br>10%                                |
| Source: Compar<br>IDeA Capital Full<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE do<br>IDeA FIMIT                       | ny Data, cons<br>nds SGR  1013 A  1232  0%  2.9  0%  1.0  -17% e-consolidate   | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%<br>ed from 4Q1                                    | 1H13 1,238.00 7.8 32.2% 3.1 55.0%                            | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2<br>-48%                                     | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%<br>9M13<br>9,521                        | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%<br>4Q13 A<br>9,179                                   | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%  | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%                                    | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%                                   | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%   | A-E<br>0%<br>10%            | 1H14<br>1533<br>6.7<br>1.9                                  | 2014  <br>153:<br>159:<br>13.:<br>-69:<br>4.:                                  |
| Source: Compai<br>IDeA Capital Ful<br>EU mn<br>AUM<br>YoY<br>Commissions<br>YoY<br>Net income<br>YoY<br>* IA and WISE do<br>IDeA FIMIT<br>EU mn<br>AUM<br>YoY | ny Data, considerate number of the properties of | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%<br>ed from 4Q1<br>2Q13 A<br>9,500<br>2.2%         | 1H13 1,238.00 7.8 32.2% 3.1 55.0% 0 1H13 9,500               | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2<br>-48%<br>3Q13 A<br>9,521<br>-2.8%         | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%<br>9M13<br>9,521<br>-2.8%               | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%<br>4Q13 A<br>9,179<br>-6.3%                          | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%<br>2013<br>9,179<br>-2%                      | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%                                    | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%<br>2Q14 E<br>9,212                | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%<br>2Q14 A<br>9,000                          | A-E 0% 10% A-E -2%          | 1H14<br>1533<br>6.7<br>1.9                                  | 2014  <br>153<br>159<br>13.<br>-6%<br>4.<br>109<br>2014 E<br>9,212             |
| Revenues  | ny Data, considerable No. 1013 A 1232 0% 2.9 0% 1.0 -17% 2-consolidate 1013 A 9,410 -1% 16.5 2% 9.4  | 2Q13 A<br>1238<br>0%<br>4.9<br>63%<br>2.1<br>163%<br>ed from 4Q1<br>2Q13 A<br>9,500<br>2.2%<br>16.1 | 1H13 1,238.00 7.8 32.2% 3.1 55.0% 0 1H13 9,500 32.6          | 3Q13 A<br>1279<br>3%<br>3.0<br>-36%<br>1.2<br>-48%<br>3Q13 A<br>9,521<br>-2.8%<br>16.5 | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%<br>9M13<br>9,521<br>-2.8%<br>49.1       | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%<br>4Q13 A<br>9,179<br>-6.3%<br>15.5                  | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%<br>2013<br>9,179<br>-2%<br>64.6              | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%<br>1Q14 A<br>9,179                 | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%<br>2Q14 E<br>9,212                | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%<br>2Q14 A<br>9,000<br>13.8<br>-14%<br>-0.9  | A-E 0% 10% A-E -2%          | 1H14<br>1533<br>6.7<br>1.9<br>1H14<br>9,000                 | 2014<br>153<br>159<br>13.<br>-69<br>4.<br>109<br>2014 E<br>9,212<br>09<br>60.2 |
| Source: Comparation  EU mn  AUM  YoY  Commissions  YoY  Net income  YOY  * IA and WISE de  IDEA FIMIT  EU mn  AUM  YOY  Revenues  YOY  EBT pre PPA            | ny Data, considerable No. 1013 A 1232 0% 2.9 0% 1.0 -17% 2-consolidate 1013 A 9,410 -1% 16.5 2% 9.4  | 2Q13 A 1238 0% 4.9 63% 2.1 163% ed from 4Q1  2Q13 A 9,500 2.2% 16.1 0%                              | 1H13 1,238.00 7.8 32.2% 3.1 55.0% 10 1H13 9,500 32.6 1% 16.6 | 3Q13 A 1279 3% 3.0 -36% 1.2 -48%  3Q13 A 9,521 -2.8% 16.5 -1%                          | 9M13<br>1279<br>3%<br>10.8<br>2%<br>4.3<br>0%<br>9M13<br>9,521<br>-2.8%<br>49.1<br>0% | A<br>4Q13 A<br>1333<br>8%<br>3.4<br>17.2%<br>-0.3<br>-250.0%<br>4Q13 A<br>9,179<br>-6.3%<br>15.5<br>-5.5%<br>7.00 | 2013<br>1333<br>8%<br>14.2<br>5%<br>4.0<br>-11%<br>2013<br>9,179<br>-2%<br>64.6<br>-1%<br>32 | 1Q14 A<br>1333<br>8%<br>3.2<br>10%<br>0.8<br>-20%<br>1Q14 A<br>9,179<br>14.3<br>-13% | 2Q14 E<br>1340<br>8%<br>3.5<br>-29%<br>1.0<br>-52%<br>2Q14 E<br>9,212<br>15.0<br>-7% | 2Q14 A<br>1400<br>13%<br>3.5<br>-29%<br>1.1<br>-48%<br>2Q14 A<br>9,000<br>13.8<br>-14%<br>- 0.9 | A-E  0%  10%  A-E  -2%  -8% | 1H14<br>1533<br>6.7<br>1.9<br>1H14<br>9,000<br>28.1<br>-14% | 2014 E 9,212 09 60.2 -79 29  |





# PEER GROUP

| MIGROS Peer Group - Absolute I  | Performan | ces     |         | Multiple Ent | ities Report | (Local Curre | ency) as of 28 | 3/08/14 |        |
|---------------------------------|-----------|---------|---------|--------------|--------------|--------------|----------------|---------|--------|
| Stock                           | Price     | Сс<br>У | Mkt cap | 1M           | 3M           | 6M           | YTD            | 1Y      | 2Y     |
|                                 |           |         |         |              |              |              |                |         |        |
| Royal Ahold NV                  | 13.0      | Euro    | 11,618  | -1.1%        | -1.4%        | -3.5%        | 0.0%           | 6.4%    | 31.5%  |
| Carrefour SA                    | 26.5      | Euro    | 19,479  | -1.8%        | -1.6%        | -0.8%        | -8.0%          | 16.3%   | 65.7%  |
| Casino Guichard-Perrachon       | 90.7      | Euro    | 10,258  | -3.8%        | -3.0%        | 10.1%        | 8.3%           | 27.5%   | 27.8%  |
| Etablissementen Franz Colruyt   | 36.2      | Euro    | 5,660   | -4.0%        | -13.5%       | -9.9%        | -10.7%         | -13.1%  | -3.9%  |
| Delhaize Group SA               | 53.2      | Euro    | 5,467   | 5.9%         | 1.7%         | 2.1%         | 23.2%          | 9.4%    | 62.4%  |
| METRO AG                        | 26.8      | Euro    | 8,726   | -8.6%        | -9.9%        | -11.0%       | -24.0%         | -2.9%   | 12.0%  |
| Tesco PLC                       | 2.5       | Britis  | 20,007  | -8.3%        | -18.3%       | -25.2%       | -26.3%         | -33.7%  | -27.8% |
| Costco Wholesale Corporation    | 121.0     | U.S.    | 53,021  | 3.3%         | 5.9%         | 3.6%         | 1.6%           | 9.5%    | 25.3%  |
| Jeronimo Martins, SGPS S.A.     | 10.3      | Euro    | 6,460   | -12.3%       | -18.0%       | -16.6%       | -27.8%         | -30.6%  | -21.4% |
| Grupo Famsa SAB de CV Class     | 15.1      | Mex     | 6,622   | -6.4%        | -12.0%       | -17.6%       | -36.2%         | -42.4%  | 4.4%   |
| X5 Retail Group N.V. Sponsored  | 19.0      | U.S.    | 5,153   | -5.0%        | -5.5%        | 7.0%         | 13.2%          | 16.0%   | -8.7%  |
| Seventh Continent JSC           |           | U.S.    | 204     |              |              |              |                |         |        |
| Magnit JSC                      | 245.0     | U.S.    | 24,031  | 0.0%         | 0.0%         | 0.0%         | 0.0%           | 0.0%    | 88.5%  |
| Organizacion Soriana S.A.B.     | 44.0      | Mex     | 79,157  | 1.1%         | 11.7%        | 14.5%        | -5.5%          | 4.1%    | 13.1%  |
| Eurocash S.A.                   | 34.5      | Polis   | 4,774   | -17.4%       | -19.9%       | -13.3%       | -27.8%         | -26.7%  | -19.9% |
| Wal-Mart de Mexico              | 35.7      | Mex     | 625,536 | 2.6%         | 10.7%        | 27.0%        | 4.1%           | 11.5%   | -0.8%  |
| Migros Ticaret A.S.             | 19.4      | Turki   | 3,445   | -1.5%        | -4.4%        | 30.7%        | 20.9%          | 21.3%   | 3.8%   |
| BIM Birlesik Magazalar A.S.     | 50.4      | Turki   | 15,301  | -2.9%        | 8.7%         | 22.9%        | 16.1%          | 34.0%   | 36.7%  |
| CarrefourSA Carrefour Sabanci 1 | 15.5      | Turki   | 1,919   | -1.9%        | -8.8%        | 29.3%        | 32.1%          | 10.0%   | -1.6%  |
| Simple mean performance         |           |         |         | -3.4%        | -6.5%        | -5.7%        | 89+%           | -1.2%   | 19.1%  |

Source: Factset

MIGROS Peer Group - Multiple Comparison

| Stock                                  | Price | Сс<br>У | Mkt cap | EV/Sales<br>2014 | EV/Sales<br>2015 | EV/Ebitda<br>2014 | EV/Ebitda<br>2015 | P/E 2014 | P/E 2015 | Div Yield<br>2014 | Div Yield<br>2015 |
|--|-------|---------|---------|------------------|------------------|-------------------|-------------------|----------|----------|-------------------|-------------------|
| Royal Ahold NV                         | 13.0  | Euro    | 11,618  | 0.4              | 0.4              | 6.1               | 5.8               | 14.7     | 12.9     | 3.8%              | 4.1%              |
| Carrefour SA                           | 26.5  | Euro    | 19,479  | 0.3              | 0.3              | 6.3               | 5.7               | 17.2     | 14.7     | 2.6%              | 3.0%              |
| Casino, Guichard-Perrachon SA          | 90.7  | Euro    | 10,258  | 0.3              | 0.3              | 4.6               | 4.2               | 17.3     | 14.7     | 3.5%              | 3.9%              |
| Colruyt SA                             | 36.2  | Euro    | 5,660   | 0.6              | 0.5              | 7.2               | 7.0               | 16.1     | 15.1     | 2.8%              | 2.8%              |
| Delhaize Group SA                      | 53.2  | Euro    | 5,467   | 0.3              | 0.3              | 5.1               | 4.7               | 13.0     | 12.3     | 2.9%              | 2.7%              |
| METRO AG                               | 26.8  | Euro    | 8,726   | 0.2              | 0.2              | 4.9               | 4.6               | 16.2     | 13.2     | 3.3%              | 3.9%              |
| Tesco PLC                              | 2.5   | Britis  | 20,007  | 0.4              | 0.4              | 6.2               | 6.4               | 10.3     | 10.7     | 6.0%              | 5.5%              |
| Costco Wholesale Corporation           | 121.0 | U.S.    | 53,021  | 0.5              | 0.4              | 12.8              | 11.6              | 26.4     | 23.4     | 1.1%              | 1.3%              |
| Jeronimo Martins, SGPS S.A.            | 10.3  | Euro    | 6,460   | 0.5              | 0.5              | 8.9               | 8.1               | 18.0     | 16.0     | 2.8%              | 3.1%              |
| Median                                 |       |         |         | 0.4              | 0.4              | 6.2               | 5.8               | 16.2     | 14.7     | 2.9%              | 3.1%              |
| Grupo Famsa SAB de CV Class            | 15.1  | Mex     | 6,622   | 1.5              | 1.3              | 13.2              | 10.8              | 9.2      | 8.3      | 0.0%              | 0.0%              |
| X5 Retail Group N.V. Sponsored         | 19.0  | U.S.    | 5,153   | 0.5              | 0.4              | 6.6               | 5.8               | 14.2     | 11.6     | 0.0%              | 0.0%              |
| Magnit JSC                             | 245.0 | U.S.    | 24,031  | 1.3              | 1.1              | 12.1              | 10.0              | 18.5     | 14.9     | 1.8%              | 2.4%              |
| Organizacion Soriana SAB de CV         | 44.0  | Mex     | 79,157  | 0.8              | 0.7              | 10.6              | 9.7               | 22.0     | 19.6     | 0.6%              | 0.5%              |
| Eurocash S.A.                          | 34.5  | Polisl  | 4,774   | 0.3              | 0.3              | 12.5              | 10.5              | 21.2     | 17.6     | 2.3%              | 2.9%              |
| Wal-Mart de Mexico SAB de CV           | 35.7  | Mex     | 625,536 | 1.4              | 1.3              | 14.0              | 12.8              | 26.2     | 23.7     | 3.5%              | 2.1%              |
| Median                                 |       |         |         | 1.0              | 0.9              | 12.3              | 10.2              | 19.8     | 16.3     | 1.2%              | 1.3%              |
| Migros Ticaret A.S. (our est)          | 19.4  |         | 3,445   | 0.7              | 0.6              | 10.3              | 9.1               | 51.4     | 24.9     |                   |                   |
| Migros Ticaret A.S. (consensus)        | 19.4  | TRY     | 3,445   | 0.6              | 0.5              | 10.6              | 9.2               | 33.7     | 24.4     | 0.0%              | 0.3%              |
| BIM Birlesik Magazalar A.S.            | 50.4  | TRY     | 15,301  | 1.0              | 0.8              | 19.7              | 17.6              | 34.2     | 26.9     | 2.0%              | 2.3%              |
| CarrefourSA Carrefour Sabanci 1        | 15.5  | TRY     | 1,919   |                  |                  |                   |                   |          |          |                   |                   |
| Median Source: Intermente SIM estimate |       |         |         | 1.7              | 1.4              | 30.3              | 26.8              | 67.9     | 51.4     | 2.0%              | 2.6%              |

Source: Intermonte SIM estimates for DEA and Factset consensus estimates for peer group

### DEA Capital Peer group

|                       | Price  | YTD % change | Volume (EUR<br>k) | P/NAV<br>(reported) | P/Adj. NAV | Mkt Cap<br>(EUR mln) |
|-----------------------|--------|--------------|-------------------|---------------------|------------|----------------------|
| Deutsche Beteiligungs | 21.58  | 8.07%        | 240               | 1.02                | 1.02       | 310.8                |
| Eurazeo               | 58.00  | 6.88%        | 8925              | 0.98                | 0.98       | 3128.3               |
| GIMV                  | 37.39  | -1.58%       | 306               | 0.89                | 0.89       | 866.6                |
| Wendel                | 95.18  | -10.17%      | 13812             | 0.68                | 0.68       | 4788.9               |
| 3i (GBp)              | 389.80 | 3.20%        | 1136              | 1.20                | 1.20       | 1903.9               |
| Candover (GBp)        | 560    | 43.59%       | 66                | 0.78                | 0.78       | 153.8                |
| SVG Capital (GBp)     | 421.00 | -2.55%       | 1373              | 0.82                | 0.82       | 784.7                |
|                       |        |              | avg.              | 0.97                | 0.97       |                      |
| DeA Capital           | 1.46   | 15.20%       | 381               | 0.64                | 0.66       | 448.5                |
| LPX Europe (-1 day)   | 338    | 4.20%        |                   |                     |            |                      |
| S&P/MIB               | 20,461 | 7.87%        |                   |                     |            |                      |

Source: Bloomberg

Italian Holdings - Discount vs NAVPS (with assets at mkt price) Multiple Entities Report in EUR as of 28/08/14

| Stock                                | Price (Eu) | Mkt cap<br>(Eu mn) | % Change<br>YTD as of<br>Now | % Change 1<br>Year as of<br>Now | Premium<br>(Discount) | P/NAV |
|--------------------------------------|------------|--------------------|------------------------------|---------------------------------|-----------------------|-------|
| EXOR S.p.A.                          | 30.07      | 7,404              | 4.0%                         | 12.9%                           | -16.8%                | 0.83  |
| Compagnie Industriali Riunite S.p.A. | 1.10       | 872                | -3.9%                        | 6.6%                            | -25.4%                | 0.75  |
| ASTM S.p.A.                          | 10.50      | 930                | -8.7%                        | 16.7%                           | -43.9%                | 0.56  |
| Italmobiliare S.p.A.                 | 29.27      | 945                | 19.2%                        | 64.4%                           | 79.1%                 | 1.8   |
| COFIDE-Gruppo De Benedetti S.p.A.    | 0.52       | 373                | -7.3%                        | 3.0%                            | -24.0%                | 0.76  |
| Immsi S.p.A.                         | 0.64       | 218                | 37.3%                        | 49.0%                           | -56.5%                | 0.44  |
| Caltagirone S.p.A.                   | 2.38       | 286                | 17.4%                        | 80.6%                           | -41.1%                | 0.59  |
| TIP S.p.A                            | 2.38       | 342                | 4.1%                         | 31.2%                           | -16.8%                | 0.83  |
| Average Italian Holdings             |            | 11,819             | 8.6%                         | 30.7%                           | -19.7%                | 0.80  |
| Adjusted average*                    |            |                    | 11.5%                        | 34.6%                           | -19.6%                | 0.80  |
| Average excl. see-trough NAV **      |            |                    | 10.6%                        | 34.2%                           | -19.2%                | 0.81  |
| FTSE MIB                             | 20,341     |                    | 7.2%                         | 20.3%                           |                       |       |

\*Note: excluding Cofide and TIP

\*\*Note: excluding see-trough NAV for Cofide

Source: Intermonte SIM estimates

**DEA CAPITAL - Estimates Comparison with Consensus** 

|            |            | 2014      |         |            | 2015      |        |
|------------|------------|-----------|---------|------------|-----------|--------|
| (Eu mn)    | Intermonte | Consensus | %diff   | Intermonte | Consensus | %diff  |
| Revenues   | 93.7       | 72.0      | 30.1%   | 96.7       | 73.0      | 32.5%  |
|            |            |           |         | 19.0       |           |        |
| Net Profit | (41.4)     | (38.0)    | 8.8%    | 7.3        | 10.0      | -27.3% |
| EPS        | 0.0        | (0.1)     | -122.2% | 0.1        | 0.0       | 40.0%  |
| Net Debt   | (35.5)     | 114.0     | -131.2% | 26.6       | 101.0     | -73.6% |

Source: Intermonte SIM estimates and Factset consensus estimates





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BUY, stock expected to outperform the market by over 25% over a 12 month period:

OUIPERFORM: stock expected to outperform the market by between 10% and 25% over a 12 month period:

NEUIRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period:

UNDERPERFORM: stock expected to underperform the market by between -10% and -25% over a 12 month period:

SEL: stock expected to underperform the market by over 25% over a 12 month period.

The stock price indicated is the reference price on the day prior to the publication of the report.

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OUTPERFORM: 36.99%
NEUTRAL: 41.10%
UNDERPERFORM: 3.42%
SELL: 0.00%

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| Stock NAME           | DEA CAPITAL |                       |            |
|----------------------|-------------|-----------------------|------------|
| SIOCK INFINE         | DEA CALITAE |                       |            |
| Current Recomm:      | OUTPERFORM  | Previous Recomm:      | OUTPERFORM |
| Current Target (Eu): | 1.90        | Previous Target (Eu): | 1.90       |
| Current Price (Eu):  | 1.47        | Previous Price (Eu):  | 1.44       |
| Date of report:      | 29/08/2014  | Date of last report:  | 16/05/2014 |

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